



We are the market leader for depositing equipment in Europe. Our customers in the food-processing industry benefit from unique products, our know-how and an outstanding service. As a family-run business the hallmarks for cooperation with our customers, partners, employees and suppliers are fairness, trust and respect.



Become part of the European UNIFILLER family

To strengthen our team in the Eastern European region we are searching for a

Territory Sales Manager

for Romania/Bulgaria/Serbia/Bosnia & Herzegovina (m/f/d)

Your tasks

- Develop and establish new customer relations for Unifiller systems in the region of Romania, Bulgaria, Serbia and Bosnia & Herzegovina
- Development and expansion of Unifiller Key Accounts and the network in the specified countries
- Support existing customers to increase business and improve their production processes in the bakery / food industry; introduction of new products
- Elaboration of product solutions and sales offers
- Installation of the Unifiller systems locally; provide service and support to customers
- Identification and management of growth opportunities in assigned territory

Your qualifications

- Successfully completed technical-commercial training with professional experience in sales for the food industry
- Industry experience with a strong customer focus and service orientation
- Enthusiastic and independent personality with team spirit, technical understanding and independent, result-oriented way of working
- Very good knowledge of spoken and written English

We offer a diverse area of responsibility in an innovative and dynamic family company.

We support your perspective of personal development through our open and supportive company culture. Are you interested in this exciting task?

We look forward to receiving your application documents by email to Mr. Tobias Hornsteiner (tobiash@unifiller-europe.com).

In addition, we would be happy to answer all questions you may have, just call +49 7621 583 6312.

Unifiller Europe GmbH
Hofmattstrasse 16
79541 Lörrach
www.unifiller-europe.com